# USING REFERENCE USA

To find living people

## WHAT WE'LL TALK ABOUT TODAY

- What is ReferenceUSA?
- How can it help in your research?
- Using it effectively
  - Basic Search Company and person
  - Custom (or Advanced) Search
  - Success stories
- Where can I get it for free?

## ReferenceUSA

- Subscription database or electronic resource
- Access to business and residential listings
  - Business Search
    - A detailed listing of executives, financial information, public filings and news
  - People Search
    - Names, addresses and phone numbers if listed publicly
    - They appear 8-12 weeks after phone books come out

## Give me some numbers

Real time access to more than

- □ 24 million businesses
- 235 million consumers
- Including new businesses, new homeowners and movers

## What is the quality like?

Superior compilation, verification, and quality assurance processes that yield the highest quality data.

■ Show me:

<u>http://referenceusa.com/Static/DataQuality</u>

## Why search for living people?

- Locate lost relatives
- Expand your genealogy research including your families' stories
- Locate previously unknown relatives

## Let's see for ourselves

- Business Search
  - Pro Quest LLC
- People Search
  - Basic Maurice Howe, Indiana
  - Advanced Touney, Iowa, Wisconsin, Illinois

## ReferenceUSA main search page

referenceUSA

ABOUT US HOW SO LADDESS!

DATABASES LEARning COVER

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### The premier source of information for reference and research

Offers Accurate Data on 44M Businesses and 271M Consumers

### Available Databases

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U.S. Jobs / Internships 23 Million on Postings

U.S. Healthcare 1.3 Million Hypelian & Derbits

U.S. Consumers / Lifestyles 21 Whos indicate U.S. Historical Businesses 133 Million Historical Ascendi

M.S. New Businesses 4.2 William New Businesses

U.S. Standard White Pages

U.S. New Movers / Homeowners 17 Million Recom

### U.S. Businesses

The U.S. Business statution compare a letter of 64, without businesses including 10 without year field and 20 without presenting to summarian that are optimized monthly it is the accurituation that are highly a schemical with more than 24 million phone calls per year providing you with the cost accurate data provide.

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## **Reference USA Business Search**

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## **ProQuest search**

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### Corporate Tree

### Back to top

SIC Code	Descriptions	
7389-59	Information & Referral Svcs	Primary
8221-01	Schools-Universities & Colleges Acad	emic
9999-66	Federal Government Contractors	
NAICS Code	Description	
519190	All Other Information Services	Primary
611310	Colleges, Universities & Professional	Schools
999990	Unclassified Establishments	
Franchise	Description	

### Business Profile

Industry Profile

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Location Employees	600	Location Sales Volume	
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Type of Business	Private	Location Type	Subsidiary
Affiliated Records	12	Affiliated Locations	12
Parent Company	Cambridge Information Group	Foreign Parent	
EXN T	Not Wallable	Fortune 1000 Ranking	Net Available
Crodit Cards Accepted	Not seallable	Last Updated On	April, 2016
Years in Database	11	Year Established	
Square Footage	100,000+	IUSA Number	62-364-4622
Home Business	No	Credit Rating Score	A+
Full Credit Report	Buy from Experian		
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### Management Directory

### Collapse +

Name	Executive Title	Gender	Executive Ethnicity
Kurt Sanford	CEO	Male	Western Europe
Michael Gersch	Senior VP	Male	Western Europe
Kevin Sayar	Senior VP	Male	Western Europe
Tony Rummans	Vice President	Male	Western Europe
Tiffany Williamson	Vice President	Female	Western Europe
Tony <mark>Rummans</mark>	Sales Exec	Male	Western Europe
Michael Gersch	Marketing Exec	Male	Western Europe
Tiffany Williamson	Operation Exec	Female	Western Europe
Andrew M Snyder	Chairman	Male	Western Europe
Andrew M Snyder	Chairman	Male	Western Europe
Patrick Randall	Treasurer	Male	Western Europe
Marty Kahn	Board Member	Male	Not Available
Kurt Sanford	Board Member	Male	Western Europe
Andrew M Snyder	Board Member	Male	Western Europe
Andrew M Snyder	Board Member	Male	Western Europe
Nancy Gerrard	Administrator	Female	Western Europe
Susan Brock	Marketing	Female	Western Europe
Michael Cunning	IT	Male	Western Europe
Rod Gauvin	Cmo	Male	Western Europe
Rod Gauvin	Cmo	Male	Western Europe
Michael Gersch	International	Male	Western Europe
Laura Khailany	IT	Female	Middle Eastern
Masako Morgan	Marketing	Female	Far Eastern
Tony Rummans	International	Male	Western Europe
Kevin Sayar	General Mgr	Male	Western Europe
Rafael Sidi	General Mgr	Male	African American



## People Search – Maurice Howe

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### The premier source of information for reference and research

Offers Accurate Data on 44M Businesses and 271M Consumers

### Available Databases

Select a Database to Get Statted

U.S. Businesses 44 Million Businessey 1.6 Million Closed Businesses (1.4 Million Closed Businesses)

U.S. Jobs / Internships 2.5 silition job Postings

U.S. Healthcare 1.3 Million Physicians & Destints

U.S. Consumers / Lifestyles 27 Weber Industria U.S. Historical Businesses 187 Million Historical Records

U.S. New Businesses



### U.S. Businesses

The U.S. Businers's database involver we total of 44 number bootnesses including 36 million verified and 28 million unverified businesses that are op6ated monthly, it is the only bootness database that is enhanced with minis then 24 million phone GRb per year proceeding you with the most activities that petchlie.

Selection Criteria Include: Company name, Executive IIIIe, Bourness type, Sales volume, Employee (200 Year established)

And more \_\_\_\_\_\_

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250 Downloads/Shints per Search



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New:         New:           Details         Heat Map         Summary         Charts         Download         Print         Save Search           Telephone numbers displayed may be on a Do-Not-Call list and should not be used for solicitation. You are responsible for the compliance with all federal, state and local laws           First Name         Lost Name         Street Address         City, State         ZIP         Phone		I <b>ts</b> mail addresses [	more infol			Revise:	Search 📢 New Sear
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## Finding people in 3 states

- Descendants of
- Elizabeth Touney
  - Maiden name was Elizabeth Tierney

## **Advanced People Search**

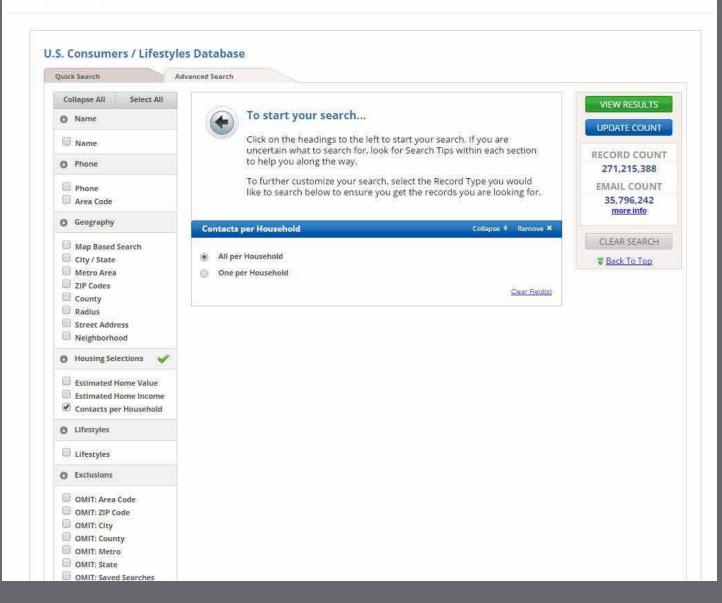
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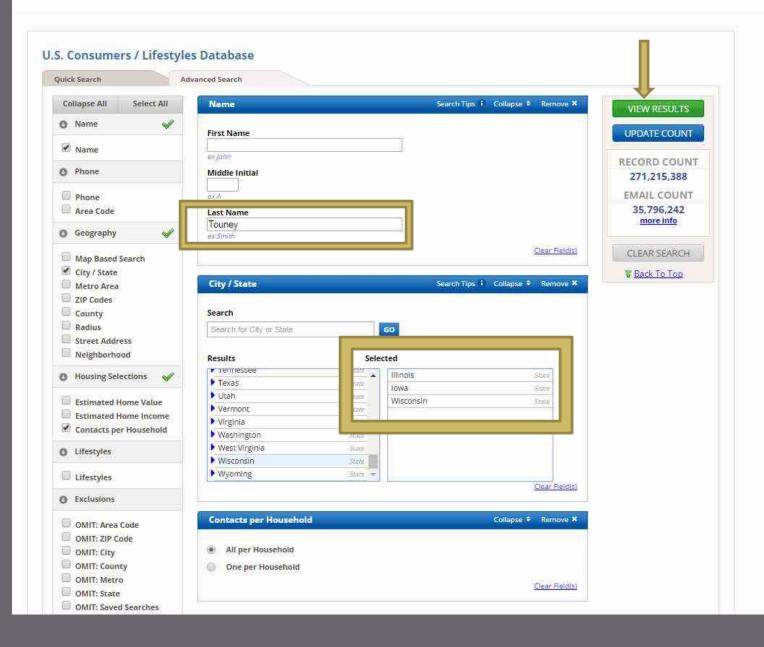


ABOUT US HOW DO LACCESS? DATABASES LEARNING CENTER

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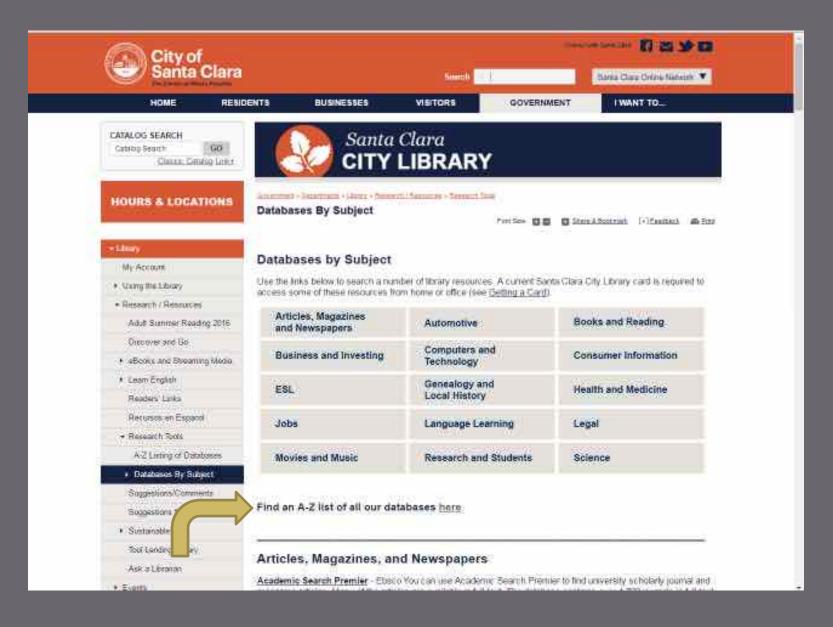
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9)	Ronald	Touney	1770 Key Way	Dubuque, IA	52002	Not Available
31	Thomas	Touney	3456 Woodcrest Ct	Bettendorf, IA	52722	Not Available
	Janice	<u>Touney</u>	3456 Woodcrest Ct	Bettendorf, IA	52722	Not Available
3	Tomm	Touney	3456 Woodcrest Ct	Bettendorf, IA	52722	Not Available
	Shawn	Touney	3456 Woodcrest Ct	Bettendorf, IA	52722	Not Available
J.	Gregory	Touney	3456 Woodcrest Ct	Bettendorf, IA	52722	Not Available
D	Daniel	Touney	1414 N 19th St	Fort Dodge, IA	50501	(515) 573-8919
3	lennifer	Touney	1414 N 19th St	Fort Dodge, IA	50501	(515) 573-8919
	Joanne	Touney	2310 Prince St	Dubuque, IA	52001	Not Available
	<u>Dawn</u>	Touney	2310 Prince St	Dubuque, IA	52001	Not Available
	Winifred	Touney	2621 20th Ave N	Fort Dodge, IA	50501	Not Available
3	<u>Michael</u>	Touney	2621 20th Ave N	Fort Dodge, IA	50501	Not Available
	Thomas	Touney	2621 20th Ave N	Fort Dodge, IA	50501	Not Available
1	<u>Thomas</u>	Touney	4720 Brookview Dr	West Des Moines, IA	50265	(515) 267-6498
	Jami	Touney	4720 Brookview Dr	West Des Moines, IA	50265	(515) 267-6498
	<u>Jami</u>	Touney	4720 Brookview Dr	West Des Moines, IA	50265	(515) 267-6498
	Donald	Touney	20173 230th St	Fort Dodge, IA	50501	(515) 955-3046
	Judith	Touney	20173 230th St	Fort Dodge, IA	50501	(515) 955-3046

## Where is it found on the web?

### http://library.santaclaraca.gov





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#### MasterFRE Premier - Ebece

This is a good place to look for general interest magazine articles. Within MasterFillE Pramier you will find Mi-text articles from nearly 1,700 magazines including Consumer Reports, Privaign Affairs, Saturday Evening Post, and incre.

#### MedinePlus

A website available wantie interest

MedinePlus is the National Institutes of Health's Web site for potents and their families and filends. Produced by the National Library of Medicine, it brings you information about diseases, conditions, and wellness issues in language you can understand. MedimePlus offers reliable, up-to-date health information, anytime, anywhere, for thee

#### Morningstar Investment Research Center - In Litrary Access | Home Access

This resource includes approximately 2,100 mutual fund reports, 1,300 stock analysis reports, and 150 exchangetraded fund (ETF) reports. The Help & Education section offers courses on investing and training in the use of the Morningstal Investment Research Genter. There is a limit of three simultaneous users.

#### Northern California Digital Library - OverDrive :

eBooks and audiobooks are downloadable to your own personal computer and many mobile devices with a current SCCL card

Digital books are electronic versions of print books. They include downloadable audiobooks for listening and eBooks for on-screen reading.

#### Novel, et K-8 Plus, Your Guide to Reading - Etisco

Use NoveList to find a good book to read. This resource contains recommended fiction and non-fiction books for children and young adults.

#### Points of View Reference Center - Ebsco

Essays, articles, and news items presenting multiple silles of over 250 Lurrent or controversial issues.

#### ReferenceUSA

ReferenceUSA indexes the contents of integratione white and yellow pages in the United States. The Business section is useful for locating businesses, associations, schools, and government agencies, it can be searched and sorted by name, type of business, city, business size, SIC code, etc. The Residential section searches individual names, and may be used as a "reverse directory" to locate people by address and phone number.

#### Salari Bocke Online

Safari contains technical and business eBooks from publishers such as O'Reilly, Peachor Press, and Que

#### Salud en Español - Ebsen

Este recurso provee reportes de específicos temas cuboendo todos los aspectos de salud y benestar sobre entermediades, condiciones mediças procedimientos y varios tratamientos. Salud en Español es el recurso

## How can I access it?

# Free 24/7 with your Santa Clara City Library card

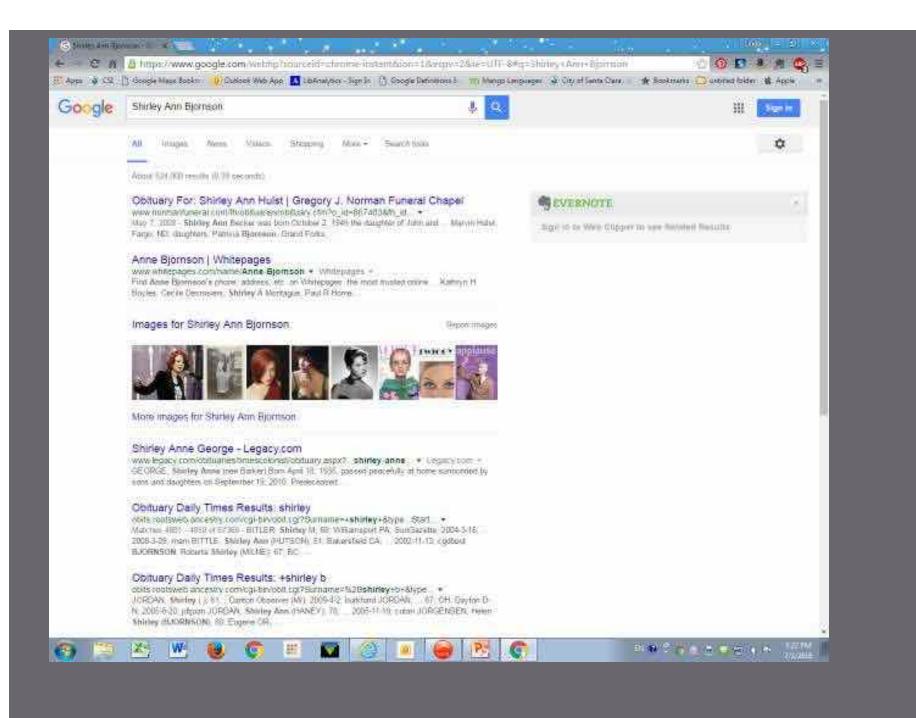


## Case Study

"I've lost track of my Uncle's first wife and would like to reach out to her. She was born in 1945 and they divorced in 1969. Her maiden name was **Shirley Ann Ellis** and my Uncle's name was **Brian Bjornson**. They lived in Idaho. I heard she moved to Washington state and had a daughter with a second husband."

### **Resources used:**

Google name search
MyHeritage.com
PeopleSmart.com
ReferenceUSA.com (free at the Library)





Showed Shirley Ann Bjornson married Garland Cutler in Nevada in November 1970

People 🔻	Find Shirley Ann Cutler	Loca	ation Washington	Q
		Sults found	505)	
Name	Аge	Locations	Possible Relations	Complete Details
Shirley Ann Cutler Shirley A Cutler Shirley Cutler	Early 70s Why is age approximate?	Deer Park, WA Auburn, WA Puyallup, WA Tacoma, WA Bellingham, WA Seatac, WA	Candace L Cutler Garland Wayne Cutler II Gary Cutler James Cameron Cutler	That's The One
Shirley A Cutler	Late 60s	Ellensburg, WA	Alison L Cutler Andrew C Cutler Johanna Z Cutler Joshua J Cutler Lisa Lynn Cutler	That's The One
Shirley A Cuttler	N/A	Spokane, WA		That's The One

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	First Name Anna	Last Name	lot-Call list and should not be used fo Street Address 4135 S Tricia Ct	or solicitation. You are responsible fo City, State Spokane, WA	r the compliance with all	federal, state and local laws.
	First Name Anna Shirley	Cutler	lot-Call list and should not be used fo Street Address 4135 S Tricia Ct 504 N Nanum St	or solicitation. You are responsible fo City, State Spokane, WA Ellensburg, WA	r the compliance with all <b>ZIP</b> 99223 98926	federal, state and local laws.   Phone  Not Available  Not Available
	First Name Anna Shirley Anna	Cutler Cutler Cutler Cutler	Iot-Call list and should not be used fo Street Address 4135 S Tricia Ct 504 N Nanum St 4206 E 38th Ave	or solicitation. You are responsible fo City, State Spokane, WA Ellensburg, WA Spokane, WA	r the compliance with all <b>21P</b> 99223 98926 99223	federal, state and local laws.  Phone Not Available (509) 448-0189
	First Name Anna Shirley Anna	Cutler Cutler Cutler Cutler	Iot-Call list and should not be used for Street Address 4135 S Tricia Ct 504 N Nanum St 4206 E 38th Ave 23112 SE 288th St	or solicitation. You are responsible fo City, State Spokane, WA Ellensburg, WA Spokane, WA	r the compliance with all 99223 98926 99223 98038	federal, state and local laws.   Phone Not Available (509) 448-0189 Not Available
	First Name Anna Shirley Anna	Cutler Cutler Cutler Cutler	Iot-Call list and should not be used for Street Address 4135 S Tricia Ct 504 N Nanum St 4206 E 38th Ave 23112 SE 288th St	or solicitation. You are responsible for City, State Spokane, WA Ellensburg, WA Spokane, WA Maple Valley, WA	r the compliance with all 99223 98926 99223 98038	federal, state and local laws.          Phone <ul> <li>Phone</li> <li>Not Available</li> <li>Not Available</li> <li>(509) 448-0189</li> <li>Not Available</li> </ul>

Remember genealogical research principles. Go back to the earliest known records and move forward in time.

Google Search - not any help since we didn't know her current name

MyHeritage.com – showed Shirley Ann Bjornson marrying Gerard Cutler

Peoplesmart.com – showed Shirley associated with others

Thank you for coming! Try ReferenceUSA out

Any questions?

Mary Boyle mboyle@santaclaraca.gov 408.615-2909